

Condition	GMR-Fraport	Reliance-MICA	DS-FMG	Mac-ADP	Remarks
					<p>Further marks have been deducted for Mac since they propose 6 months transition phase and not 3 months. It does not appear to be a material consideration and thus should not be considered. Marks have also been deducted due to lack of resourcing details.</p> <p>The EC in their Report have stated that the plan submitted covers all airport functions and issues and provides a fairly high level/summary description of process" and consortium members all have relevant experience detailed within the offer". In view of the above the mark of '3' appears to be low.</p>
<p>3.3.1 Systematic and well thought out approach to the management of key stakeholders, including identifying key issues and an issues management strategy.</p>	<p>Score: 5 Assessment: Rated high given the scope and quality of the plan and the track record of Fraport in implementing such programmes at various</p>	<p>Score: 4 Assessment: Rated medium to high given the scope and quality of the plan and the lack of evidence for an active approach by ASA at its home airports.</p>	<p>Score: 5 Assessment: Rated high given the quality of the plan, the range of initiatives and mechanisms proposed and the strong track record of FMG in this area.</p>	<p>Score: 4 Assessment: Rated medium to high on the basis of the plan and the track record of ADP in this area.</p>	<p>Given the substantial track record of Mac a deduction in marking is not clear especially when compared to the marks of Reliance in view of the experience of ASA quoted in ER.</p>